

Symphony Digest

MyCoID: 870359P

Programme no: 10001361678



SALES & NEGOTIATION SKILLS

Unlock the art of persuasive communication and strategic deal-making with our Sales and Negotiation Skills course. Designed to enhance your ability to close deals and build lasting client relationships, this course is a must-attend for professionals seeking a competitive edge in today's dynamic business landscape.



30 - 31 JANUARY 2024



09:00AM - 05:00PM



CONCORDE HOTEL, KL

JOIN US !

Early Bird Price: RM1,780

Normal Price: RM1,999

(inclusive of SST & HRDC Admin Fee)



Don't forget to collect your RM20 TNG eWallet reload pin at registration desk.

SALES & NEGOTIATION SKILLS

TOPICS COVERED

- Module 1: Your Bargaining Chips
- Module 2: Negotiation Process
- Module 3: Negotiation Principles
- Module 4: Communication Essentials
- Module 5: Negotiation Techniques

TRAINER'S PROFILE

The trainer is a Team Coaching Specialist, Transformational Communication Coach and Facilitator with more than 19 years' experience in sales, customer service and coaching. She spearheaded a team to accomplish a sales milestone in the nine-figure range for a multinational property development company. She helps individuals to discover their strengths, uncover strategies and opportunities to empower them to excel in business and life.

Contact us:

Rachel

010-238 7806 rachel@symphonydigest.com

REGISTRATION

Participant 1:

Contact No.:

Email:

Participant 2:

Contact No.:

Email:

Contact Person

Name:

Company:

Contact No.:

Email:

Address:

Notes:

1. For cancellation less than 14 days before or non-arrival on the training day, no refund will be given. Substitution is allowed.
2. Should the number of participants be too low to make the course a meaningful learning experience, Symphony reserves the right to postpone or cancel the training.
3. HRDC grant application shall be applied and approved before the training day. Maximum claim from HRDC is RM1,300 per day. The balance, if any, is to be topped up by client.