

BY BANKERS

TRAINING

for

BANKERS



2024 courses
Symphony Digest



MyCoID: 870359-P

Symphony

was established in 2010 by former bankers. In April, 2020, Symphony became the pioneer in online SIDC CPE training by launching Doshu, a learning management system catering specially for Malaysians. We are:

● SIDC-approved CPE training provider

● FIMM-approved CPD training provider

● on ABS' panel of training providers

● HRD Corp-registered training provider

● MOF-registered training provider

Our Clients

are all inclusive - from start-ups to PLCs, MNCs and GLCs and Government agencies/ministries. Our financial services industry clients include Maybank, Maybank Investment, CIMB, Alliance, AllianceDBS, Public Bank, Public Investment Bank, Public Mutual, Ambank, AmInvestment, Standard Chartered, OCBC, UOB, Hong Leong Bank, Hong Leong Investment Bank, Citibank, Bank Islam, Kuwait Finance House, MIDF Amanah Investment Bank, MBSB, RHB, SME Bank, Bank Rakyat, Bank Muamalat, Bank Pembangunan, KAF Investment Bank, Apex Securities, Mizuho Bank, Deutsche Bank, Sumitomo Mitsui, Bank of Tokyo-Mitsubishi UFJ, Great Eastern, Prudential, Prudential BSN Takaful, Manulife, CLSA Securities, EXIM Bank, etc.

Testimonial

- *Very engaging trainer and very good topic and information.*
- *Good insightful course. Detailed and easy to understand the presentation.*
- *The trainer was very energetic and engaging throughout the entire course. He captured our attention and encouraged participation from all the groups.*
- *The analogies and real life stories that the trainer shared during the course made the theories more apprehensible and easier to understand.*
- *Training is provided in a precise manner by giving real life good examples in market which can inter relate to the course content.*
- *Definitely worth attending compared with regularly having to attend AMLA courses. Course equip remisiers with relevant tools to go further on their own.*
- *Good case study for easy understanding to relate to the real world corporate practice.*
- *Great speaker and brings lots of his personal experience into the discussions.*
- *Great introduction and insights on sustainability.*
- *I really enjoy the lessons. The Symphony Digest team really made the learning session fun even we are a bit shy shy but I am really happy and all the inputs from the learning I will apply it and practice it in reality. Thank you so much.*

BANKING SPECIFIC COURSES

COMPLIANCE

1. AMLA
 - a. Refresher
 - b. Intermediate
 - c. AMLA and MACC Section 17A
 - d. Digital Transformation in Combating Financial Crime
 - e. From Guidelines to Practice - Measures to Mitigate Non-compliance of AMLA
 - f. Prevention of Money Laundering in Capital Market Intermediaries and the Role of RegTech In Combating AML
2. Ethics & Governance
 - a. Corporate Governance
 - b. Corporate Liabilities Refresher - Importance Of Corporate Culture And Control Procedures
 - c. Ethics, Governance and Financial Reporting in Accordance with IFRS for Financial Institutions
 - d. Code of Ethics and Code of Conduct in the Financial Services Industry
3. Anti-Sexual Harassment (from awareness to legal perspectives)
4. Financial Services Act (FSA) / Islamic Financial Services Act (IFSA) & Foreign Exchange Administration Notices (FEA)
5. Growing Trends, Recent Developments and Regulations Governing the Capital Market Industry
6. Insights on the Guidelines on Islamic Capital Market Products and Services (ICMPS)
7. Investor Protection Professional Certification (IPPC) Preparatory Course
8. Material Non Public Information (MNPI)
9. Understanding BNM's Hajah and Darurah Exposure Draft

RISK MANAGEMENT

1. Assets and Liabilities Management
 - a. A Refresher
 - b. Interest Rate Risk Management
 - c. Liquidity Risk Management
 - d. Funds Transfer Pricing
 - e. Asset-Liability Management in a Rising/High Interest Rate Environment
2. Business Continuity Management
3. Critical Risk Management for Islamic Financial Institutions
4. Fraud Risk Management
5. Machine Learning for Risk Managers
6. Managing Cyber Fraud in Banking Post Pandemic
7. Operational Resilience Management
8. Operational Risk Management

CREDIT, ECONOMICS & LEGAL

1. Certificate in Credit (CCR) Preparatory Course
2. Contract Financing / Bridge Financing / Trade Finance
3. Practical Credit and Business Savviness for Branch Managers
4. Credit Report Writing - Commercial / Corporate Banking
5. Legal 101 for Bankers
6. Accounting 101 for Bankers
7. Navigating Annual Reports: A Beginner's Guide to Financial Statement Analysis to Drive Prudential Loan Growth
8. Financial Analysis & Cashflow Modelling
9. Detecting Red Flags and Early Warning Signs
10. Forensic Accounting
11. Global Market Outlook
12. How to Read Economic Indicators
13. Industry Specific Training e.g. property, plantation, oil & gas

BANKING SPECIFIC COURSES

INVESTMENT BANKING

1. Debt Capital Market - Bonds and Sukuk (courses from individual topics to programmes for investment bankers)
2. Equity Capital Market - Corporate Finance (courses from individual topics to programmes for investment bankers)
3. Stocks and Investments (ask us for the topics)

TREASURY

1. Bonds Pricing and Trading
2. Forecasting Fixed Income Currencies and Commodities
3. Hedging using Derivatives
4. Interest Rate & FX Derivatives
5. Introduction to Commodity Markets
6. Wholesale Market Conduct for Treasury
7. Wholesale Market Conduct Practices - FMSB's Behavioral Cluster Analysis

ISLAMIC BANKING AND FINANCE

1. Fundamentals of Islamic Finance / Banking Practice
2. Shariah Resolution for BNM: Guide for Bankers
3. Insights on the Guidelines on Islamic Capital Market Products and Services (ICMPS)
4. Shariah Governance and Compliance in Islamic Capital Market
5. Shariah Screening Methodology Toolkit for Small and Medium Enterprises (SMEs), Equity Crowdfunding (ECF) and Peer-to-Peer (P2P)
6. Critical Risk Management for Islamic Financial Institutions
7. The Fundamentals of Islamic Digital Assets
8. Case Studies of ESG Sukuk

ESG & SUSTAINABILITY

1. Environmental, Social & Governance (ESG) for Banking
2. ESG and Sustainable Finance
3. Sustainable Finance
4. Steering Climate Risk and ESG
5. Climate Risk Policy Document - How it Affects the Financial Services Industry
6. Sustainable Value Creation - An Organisation Wide Perspective
7. Sustainable and Responsible Investment (SRI) Sukuk and SRI-linked Sukuk
8. Carbon Credit Calculation For Bankers
9. ESG Audit for Internal Auditors
10. ESG Data & Analytics for Financial Services Industry
11. ESG Valuation and Analysis
12. Low Carbon Strategy for Financial Institutions
13. Sustainable Project Management - Project Financing and Credit Risk
14. ESG Strategy In Supporting Bursa Malaysia's PLC Transformation Programme

BANKING SPECIFIC COURSES

FINTECH & ARTIFICIAL INTELLIGENCE (AI)

- 1.The Fourth Industrial Revolution
- 2.Introduction to Artificial Intelligence
- 3.Introduction to Blockchain Technology
- 4.Redefining Finance: An Introductory Guide to the FinTech Revolution
- 5.Revolutionizing Financial Services with AI
- 6.How AI is Already Being Used
- 7.AI & Big Data Analytics In FinTech Credit and Digital Banking
- 8.AI Ethics for Banking & Finance
- 9.AI for Fraud Detection and Risk Assessment
- 10.AI Unleashed: Journey into the World of Artificial Intelligence
- 11.AI Driven Digital Transformation
- 12.AI in Risk Management
- 13.Automation in Banking & Finance
- 14.Chatbots and Virtual Assistants in Banking
- 15.Cryptocurrency Platforms and Banks' Failure - Outlier or Systemic?
- 16.Data & AI Monetization
- 17.Digital Assets & Regulatory Compliance in Malaysia
- 18.Deep Dive into Crypto-Related Financial Scams: Typologies and Forensic Investigations
- 19.Digital Asset Adoption in Malaysia - Regulatory Compliance, Accounting and Taxation
- 20.ESG of Digital Assets: New Risks, Financial Stability and Effective Policies
- 21.ESG of Web3 and AI: Investor Considerations and Regulatory Approaches
- 22.Fintech's Ongoing and Future Impact on the Capital Markets
- 23.Generative AI for Finance
- 24.Generous and Explainable AI in Banking & Finance
- 25.Payment Technologies From Mobile Payments
- 26.Robotic Process Automation (RPA) in Financial Services Industry
- 27.The Big Picture - Macroeconomic and Geopolitical Considerations of Cryptocurrency and Blockchain Technology
- 28.Uncovering the Opportunities of Big Data
- 29.Web3 and AI for Business: Asset Tokenization and Industrial Applications
- 30.Web3 and AI for Finance: Stablecoins, CBDCs and Leading DeFi Models

STRUCTURED PROGRAMMES

- 1.Management Associate / Trainee Programme
- 2.Protege Programme
- 3.Structured Credit Professional Programme
- 4.Structured Treasury Programme
- 5.Structured Islamic Banking and Finance Programme

SOFT SKILLS

LEADERSHIP & MANAGEMENT

1. Developing Business Acumen and Entrepreneurial Mindset
2. Strategic Thinking and Planning
3. Scenario Planning & Decision-Making
4. Design Thinking
5. Preparing for Challenging Economic Times
6. Managing Change
7. Building a Team
8. Essential Supervisory Competencies
9. Supervisory Skills & Giving Feedback
10. Analytical Thinking and Problem Solving
11. Delegation Skills
12. Coaching
13. Building Resilience
14. Time Management and Multi-tasking
15. Project Management (awareness to advanced)

OTHER SOFT SKILLS

1. Customer Service
2. Dealing and Managing Difficult Customers
3. Emotional Intelligence in the Workplace
4. Grooming & Etiquette
5. Stakeholder Management
6. Stress Management
7. How to Manage Conflicts in the Workplace
8. How to Coach and Guide Generation Z to Get the Best Out of Them
9. Inculcating Corporate Mindset for Fresh Hires
10. Preparing Your Staff to Succeed Post VSS / Retirement

COMMUNICATION & PRESENTATION

1. Effective Communication & Networking Skills (written & verbal)
2. Business & Report Writing
3. Business English
4. Bahasa Melayu for Official Communication
5. EQ for Communication & Getting Ahead
6. How to Influence & Persuade Using NLP
7. Negotiation Skills
8. Powerful Presentation

HUMAN RESOURCE

1. Behavioral Recruitment Interviews
2. Interviewing for Success: Uncovering the 3Cs in Candidates for Better Hiring Outcome

FUNCTIONAL

1. Finance for Non-Finance Bankers
2. Microsoft Word (beginner to advanced)
3. Microsoft Excel (beginner to advanced)
4. Microsoft PowerPoint (beginner to advanced)
5. Digital Marketing
6. Effective Procurement and Supply Chain Management
7. Project Management
8. How to Leverage on Artificial Intelligence in Your Work
9. Requisite Administrative Skills & Duties When Supporting Top Executives
10. Report and Minutes Writing